

# LAKELAND FINISHING

C O R P O R A T I O N

June 17, 2015

The Honorable Tom Wheeler  
Chairman  
Federal Communications Commission  
445 12th Street, SW  
Washington, DC 20554

Re: GN Docket No. 13-5, Technology Transitions; GN Docket No. 12-353, AT&T  
Petition to Launch a Proceeding Concerning the TDM-to-IP Transition; WC Docket  
No. 05-25, Special Access for Price Cap Local Exchange Carriers.

Dear Chairman Wheeler:

Lakeland Finishing Corporation is a leader in first class painting and finishing solutions serving the automotive industry. Since 1990, our privately held, family owned business has been dedicated to serving our customers and our community in West Michigan.

Chances are if you drove to work this morning, you might have actually touched one of the products that traveled through our facility. We apply metallic and straight shade monocoats and basecoats as well as clearcoats, conductive primers, hard-touch, textured and soft-touch systems. We paint a variety of consumer products, and specialize in automotive parts like steering wheels, interior door handles, dashboard trims and gearshifts.

Through innovation, customer service and efficiency we have attracted some of the biggest domestic and international automotive suppliers in the world. We proudly finish products ranging from Ford, GM and Chrysler to Honda, Toyota, BMW and Tesla.

We have a modern, state-of-the-art 100,000 square foot facility located in Grand Rapids, Michigan where we employ up to 110 workers, and paint over 10 million products per year.

To keep ahead of our competition, we have made a number of capital investments over the years. Including the addition of advanced robotics, supply chain management tools and new assembly line production capabilities.

But while we have made investments and upgrades to our facility, there has been a lack of upgrades to the broadband infrastructure that services our building and

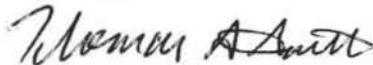
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surrounding area. We currently run a T1 line. Ideally we would like a fiber connection. However we don't even have coaxial cable connections that run into our building. This limitation doesn't prevent us from finishing a quality product to our customers, but it does affect how quickly and easily we interact with our customers for responding to RFQs, downloading engineering data and CAD files and conducting video conferences.

In a normal market, sales people should be beating down my door to sell me the newest and latest broadband products. But in the case of many business customers in underserved areas, the opposite is true. Clearly there is a bottleneck in the marketplace, and we encourage the FCC to end any barriers to competition and encourage the deployment of new networks. Faster speeds and access to broadband competition will lower costs and increase innovation for manufacturing facilities like ours.

Sincerely,



Thomas Smith  
Owner and CEO, Lakeland Finishing

cc: Commissioner Mignon Clyburn  
Commissioner Jessica Rosenworcel  
Commissioner Ajit Pai  
Commissioner Michael O'Rielly  
Jonathan Sallet  
Matthew DelNero  
Howard Symons  
GiGi Sohn